

PRODUCER PROFILE

PLEASE PRINT OR TYPE Legal Name of Agency: _____ Doing Business As: Mailing Address: City: _____ State: ____ ZIP: ____ Physical Location Address: City: _____ State: ____ ZIP: ____ Telephone Number: (____) ____ Fax Number: (____) ____ E-Mail Address: Cell Phone Number: () ☐ Yes Would you like your commission statements emailed to you? ☐ No Web site address: Number of office locations: (Please attach a complete list of addresses, phone and fax numbers for each location) Information on all persons with an ownership interest (please attach a separate sheet if necessary): Owner / Principal: 1. ______ % of Ownership: _____ Home Address: _____ State: _____ ZIP: _____ City: Home Telephone Number: Owner / Principal: 2. ______ % of Ownership: _____ Home Address: _____ State: ____ ZIP: ____ City: Home Telephone Number: Entity is: Partnership LLC Sole Proprietor Corporation Other Federal ID or Soc. Sec. No.: Contact Person(s) 1. Name _____ Title _____ 2. Name ______ Title _____ 3. Name _____ Title _____

Associations to which you belong:

| Do you use a Comp | parative Rating System: L | ■ Yes* | □ No | | | | | |
|-----------------------|-----------------------------|---------------|---------------------------|-------------------------|--------------|--|--|--|
| *If Yes, please spec | oify: | | | | | | | |
| Do you use outside | Premium Finance compar | nies (IL only |)? | Yes* ☐ No | | | | |
| *If Yes, please spec | cify | | | | | | | |
| Number of employe | ees: | | How many are licensed? | | | | | |
| Are any of your emp | ployees fluent in Spanish? | | es 🖵 | No | | | | |
| Name of Errors and | I Omissions (E & O) Insura | ance provide | er: | | | | | |
| Policy Number: | | Polic | Policy effective date(s): | | | | | |
| Have you or anyone | e in your Agency been sue | ed concernir | ıg any insuraı | nce related activities? | Yes 🗖 No | | | |
| Has your Agency e | ver submitted an E & O Cl | aim? | ☐ Yes | ☐ No | | | | |
| Had any disciplinar | y action from Regulatory A | gency? | ☐ Yes* | ☐ No | | | | |
| *If Yes, please desc | cribe: | | | | | | | |
| | | | | | | | | |
| Agency's Annual W | ritten Premium: \$ | | | | | | | |
| Non-Standard Auto | : \$ | Month | ly App. Coun | t | | | | |
| How long owned by | current Principals? | | | | | | | |
| Office Location Typ | e: Urban 🗖 | Small tow | n 🖵 Suburba | ın 🖵 Industrial | | | | |
| Facility Type: 🚨 | Commercial | ☐ Mal | I/Strip Mall | Office Building | ☐ Industrial | | | |
| Is the office located | in a residence? | Yes | ☐ No | | | | | |
| Is the office shared | with another business? | ☐ Yes* | ☐ No | | | | | |
| *If Yes, what type?: | | | | | | | | |
| What other States a | are you licensed to do busi | iness in?: _ | | | | | | |
| Business Hours: | ☐ Monday _ | | to | _ | | | | |
| | ☐ Tuesday _ | | to | _ | | | | |
| | ☐ Wednesday _ | | to | _ | | | | |
| | ☐ Thursday _ | | to | _ | | | | |
| | ☐ Friday _ | | to | _ | | | | |
| | ☐ Saturday _ | | to | _ | | | | |
| | ☐ Sunday _ | | to | _ | | | | |
| | | | | | | | | |

CARRIER INFORMATION

| Non-Standard Auto | Carriers (top five in o | rder of volume): | | | | | | | |
|--|-------------------------|-------------------|----------------|--------------|--------------------|---------|---------|--|--|
| 1. Name | Ann. I | Prem | Loss Ratio | Me | onthly App | . Coı | unt | | |
| 2. Name An 3. Name An 4. Name An | | Prem | Loss Ratio | M | | | | | |
| | | Prem | Loss Ratio | M | | | | | |
| | | Prem | Loss Ratio | M | Monthly App. Count | | | | |
| 5. Name | Ann. I | Prem | Loss Ratio | M | onthly App | . Coı | unt | | |
| Names of additional | companies acquired | within the past 2 | 24 months: | | | | | | |
| What companies have | ve you lost in the pas | st 24 months?: _ | | | | | | | |
| | | IARKETING INF | ORMATION | | | | | | |
| | | | | | | | | | |
| Do you advertise? | ☐ Yes* | ☐ No | | | | | | | |
| *If Yes, how? | ☐ Radio/TV | ☐ Pennysav | ver 🖵 Flye | rs | ☐ Ye | ellow | Pages | | |
| | ☐ Billboards | Other _ | | | | | | | |
| Describe the principa | al marketing territory | and demographi | cs: | | | | | | |
| Do you market to an | | | | ☐ No | | | | | |
| *If Yes, who? | | | | | | | | | |
| Do you write any dea | alership business? | ☐ Yes* | ☐ No | | | | | | |
| *If Yes, what percen | tage of your volume | comes from deal | erships? | | | | | | |
| First year anticipated | d volume to America | n Access Casual | ty Company \$ | | | | | | |
| Do you charge Polic | y fees? 🔲 Yes* | ☐ No | | | | | | | |
| *If Yes, ask us how v | we may program this | into our system | for you. | | | | | | |
| Which language(s) v | vould you prefer that | your Trainer be | able to speak? | | English | | Spanish | | |
| Which language(s) would you prefer that your Underwriter be able to speak? | | | | | | Spanish | | | |

WARRANTY INFORMATION

| • | in this application are true and accurat | e to the best of my |
|--|--|---------------------|
| knowledge. | | |
| PRINT NAME | SIGNATURE | DATE |
| Title: | | |
| | | |
| DO NOT SUBMIT WITHOUT Items 1 – | 7, these are <u>required</u> items. | |
| Please attach a copy of the following | to your application: | |
| 1. Current Producer License(s) | | |
| 2. Current Agency License(s) | | |
| 3. Current Errors and Omissions (E&O) | Policy Declaration Page | |
| 4. Voided Check from the Premium Fundament | d Trust Account | |
| 5. Voided Check from the account for Di | irect Deposit of Commissions | |
| 6. W-9 | | |
| 7. Current Loss Ratios | | |
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| | | |
| For Office Use Only | | |
| ☐ Email a copy of Page 6 to Yaritza R | odriguez and Raquel Alfaro in the Accoun | ting Department. |
| Include the Producer's name and no | umber. | |

BANKING INFORMATION

| Bank Name: |
|---|
| Bank Address: |
| Account # for Premium Fund Trust Account: |
| Routing # for Premium Fund Trust Account: |
| Sweep Authorized by: |
| Print Name Signature |
| ATTACH A VOIDED CHECK OF THE PREMIUM FUND TRUST ACCOUNT HERE |
| Account # for Direct Deposit of Commission: |
| Routing # for Direct Deposit of Commission: |
| ATTACH A VOIDED CHECK OF THE ACCOUNT FOR DIRECT DEPOSIT OF COMMISSIONS HERE |